



## HERMAN/STEWART SAVES AT LEAST \$5,000 PER LEED PROJECT BY USING GREENWIZARD

### **With No Need to Hire a LEED AP, Herman/Stewart Achieves Real Savings With GreenWizard's WORKflow® Pro Solution**

GreenWizard®, a web-based solution designed to simplify building material selection and the calculation of product-related credits for projects seeking LEED® certification, today announced that Herman/Stewart, a Maryland-based general contractor and developer, has achieved dramatic cost savings through the use of GreenWizard's WORKflow® Pro solution.

By using GreenWizard's WORKflow Pro, Herman/Stewart accesses an online tool to search for, specify, assess, and even purchase green products. GreenWizard, however, is much more than a product search engine, because it offers a range of tools designed to simplify the LEED process. For instance, through GreenWizard, project-specific records are automatically maintained for LEED certification, and LEED credits are dynamically calculated for the product specifier and project participants as they evaluate and select products.

"By implementing GreenWizard's WORKflow Pro, we can see a cost avoidance of around, conservatively, \$5,000 in LEED AP consultation fees per project," said Angela Parker, a LEED manager at Herman/Stewart. "We have found that the practical results of using GreenWizard may be better than having a LEED AP consultant on our jobs."

"We also came to depend on GreenWizard's dynamic LEED credit calculator," Parker added. "It gave us a running snapshot of where we stood in optimizing our LEED credits by category."

Moreover, in terms of other overall cost-avoidance, and specifically labor-cost-avoidance, Herman/Stewart is able to use GreenWizard as a central repository for all the LEED documentation.

"Anyone working on a LEED project has to submit a set of documents with the application, and with GreenWizard, we have a highly organized, central repository for those documents," explained Parker. "Before we used GreenWizard, we were emailing PDFs back and forth between the LEED AP, the manufacturers, and myself, which just wasn't an efficient way to manage information."



### **ABOUT HERMAN/STEWART CONSTRUCTION**

Herman/Stewart general contractors specialize in commercial construction services, including retail, restaurant, specialty, hotel and senior living/residential construction. Before beginning their commercial construction or renovation project, many clients have spoken with Herman/Stewart to learn more about how they can benefit from Herman/Stewart's personal approach and professional expertise. Herman/Stewart builds lasting relationships with their clients by earning trust and building projects for the long run.

At Herman/Stewart, delivering construction projects on time, within budget, and of superior quality is not just a goal—it's a way of life. Since 1990, Herman/Stewart has built an exemplary reputation as a construction company that brings considerably more value to the table, based on commitment to understanding and exceeding clients' requirements for performance, workmanship, and value. Licensed throughout the United States, Herman/Stewart has access to an extended network of subcontractors and suppliers enabling them to be very competitive in price.

More info: [www.Herman-Stewart.com](http://www.Herman-Stewart.com)



## About GreenWizard

GreenWizard, Inc. is the premier software provider helping the design and construction community simplify the process of managing green and efficient construction projects. Architects, engineers, contractors, project owners, consultants, and others use GreenWizard's WORKflow® Pro solution to identify, compare, and model building products based upon their aggregate green attributes. Firms are able to utilize GreenWizard's interactive and dynamic tools to identify, compare, evaluate, and share product data and documentation, which is supplied and updated directly from manufacturers. For those projects seeking LEED® certification, GreenWizard also offers an end-to-end solution by utilizing its proprietary credit assessment tools to quickly model and optimize LEED credits, manage product-related documentation, and help automate the online submission process. Manufacturers provide product data, supplier information, documentation, and marketing materials through GreenWizard's MARKET® cloud-based platform, which provides the most-current information for use by all projects and participants. The Charleston, SC-based company was founded in 2008. More info: [www.GreenWizard.com](http://www.GreenWizard.com).

**Contact: John D. Wagner**  
**Wagner Public Relations**  
**Jdwagner@WagnerPR.com**  
**919-796-9984**

LEED® is a registered trademark of the U.S. Green Building Council. All other trademarks are the property of their respective owners.